

## JOB DESCRIPTION

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| <b>Position (Job Title)</b> :Application Engineer | <b>Reporting To</b> :HOD Engineering                  |
| <b>Department</b> : R&D / Production              | <b>Experience in Years</b> :.2 to 3 years             |
| <b>Location</b> :Pune                             | <b>Qualification</b> : BE (Electronics / Electrical ) |

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| <p><b>Core Responsibilities:</b><br/><b>Functional</b></p>   | <ul style="list-style-type: none"> <li>➤ Understanding site details and designing suitable solar water pumping system as per client requirement</li> <li>➤ Understanding the requirement, and provide suggestion &amp; options on Pump size to the customers.</li> <li>➤ Preparation of techno commercial proposals for upcoming projects.</li> <li>➤ Participate in technical discussion with customers.</li> <li>➤ Provide technical &amp; commercial support to sales team</li> <li>➤ Handling the basic enquiry generation, quotation/ preparation.</li> <li>➤ To analyse and study the technical specifications of tender documents.</li> <li>➤ Prepare the structural design in Auto CAD as per the tender specifications &amp; get it approved by the Technical Head.</li> <li>➤ Preparation of BOM (Bill of material) as per the design.</li> <li>➤ Preparation of testing documents for Solar Pumps</li> <li>➤ Preparation of presentations as required by technical team.</li> </ul> |
| <p><b>Competencies Required</b> (Behavioural attributes expected)</p>  | <ul style="list-style-type: none"> <li>➤ Assertive</li> <li>➤ Stability</li> <li>➤ Goal oriented</li> <li>➤ Team player</li> <li>➤ Strong communication</li> <li>➤ Self disciplined</li> <li>➤ Pro-activeness</li> <li>➤ Good negotiation skill</li> <li>➤ Analytical</li> </ul>   |
| <p><b>Additional Information:</b><br/><i>(Please mention information such as required Working in Shifts, Gender, Ready to travel etc.)</i></p> |  |